

One of the world's fastest growing EOR (Employer of Record) services company

With around presence in 33 countries, our client enables their customer to hire remote employees in more than 100 countries



Key Challenges



Transfer Pricing Policy

The client didn't have a transfer pricing policy in place for its intra-group transactions



Distress

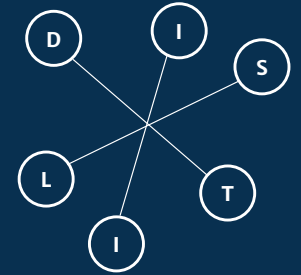
Being a start-up, lack of transfer pricing policy created confusion on cross border billing



Client Acquisition

Lack of clarity on pricing created pricing issues with the customers

The Pierian Edge



Team Pierian partnered very closely with Client to deliver the following:

- Anchored in formulating the Global transfer pricing policy based on a multi-jurisdictional benchmarking analysis
- The TP policy assisted the client to devise a intra group pricing in line with the Arm's length concept along with achieving the most tax efficient business model

Formulated an efficient business model with a robust Transfer pricing policy across various tax jurisdictions

Key Outcomes	Areas of Impact
<p>Transfer Pricing Policy</p> <p>Pierian’s consulting team engaged with the client’s functional heads to assess the overall Functional, Asset and Risk Analysis (FAR Analysis) and prepared a Global Transfer Pricing Policy</p>	<p>TAX (& TRANSFER PRICING) EFFICIENT BUSINESS MODEL</p>
<p>Improved Intra – group compliance</p> <p>Pierian’s consulting team engineered the client’s transfer pricing policy thereby giving clear guidelines on the minimum margins the group should earn from their intra-group transactions while services their customers</p>	<p>TAX AND TRANSFER PRICING COMPLIANCE IMPROVED PRICING DECISIONS FOR THE CLIENT</p>

Overall Business Impact

Our expert professional from tax and transfer pricing team conducted a detailed FAR Analysis and through robust benchmarking process streamlined the haywire business model of the client thereby making the client multi-jurisdictional transfer pricing compliant. This also enabled the client to have improved pricing negotiations with its customers.

About us

Since its inception in 2002, Pierian has moved from strength to strength, building newer capabilities powered by its unique DISTIL Approach. Today, Pierian stands tall as the knowledge-centric consulting and solutioning partner.

Over the years, our dynamic team has worked with some of the Fortune 500 Companies and innovative start-ups in the wide areas of its expertise, spanning diverse industry verticals. We support our clients in working smarter and achieving accelerated growth through process transformation, digital technology enablement, and analytics-driven business insights.

Information about how Pierian collects and uses personal data can be provided by our executives. For more information about our organization, please visit our website.

www.pierianservices.com | info@pierianservices.com

