

National accounting and advisory services firm ranked in the Top 20 in North America dedicated to helping entrepreneurial, middle-market companies and high net worth individuals achieve their goals.

Client offers a complete spectrum of tax, assurance and advisory services. Its industry-focused practices offer deep insight and specialized services to privately held and publicly registered companies, and nonprofit and social sector organizations. Firm also provides a full complement of technology, wealth management, and executive search and staffing services.

Headquartered in New York City, client has offices in major business markets across the U.S. and select international locations.



Key Challenges



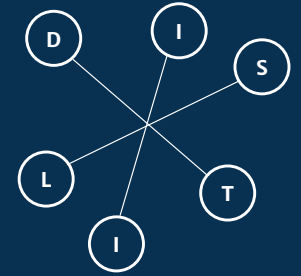
Human Capital/Talent/HR

High rate of attrition and limited access to low cost high skilled accountants and tax professionals.



Process

Timely completion of activities & Reporting.



The Pierian Edge

Pierians' domain expertise helped the client in achieve the below:

- Time zone benefit has improved the TAT from 24 Hrs to 16 Hrs
- Flexibility in resource management to address seasonal businesses resulted in cost saving of 40 to 50% per resource
- Moved the activities from being people dependent to process dependent
- Enhanced access to lower cost- high skilled accountants and tax professionals which helped address attrition issue by creating quality talent pool
- Pierian's senior leadership team are now participating in critical end client engagement meetings and helping the client in strategizing the engagement model and operating plan for execution

Started with a lean team providing accounting services, which is now scaled up to an array of services including preparation of tax returns, Risk Advisory, Assurance, and Valuation services

Key Outcomes	Areas of Impact
<p>Process Streamlining</p> <p>Our team engaged with the client's team for an offshore transition, a detailed process study of activities to be outsourced including preparation of RCMs; implemented TO BE process which enhanced operational efficiency and business continuity</p>	FINANCIAL ACCOUNTING REPORTING TAX COMPLIANCE
<p>Improved Margins and operational scalability</p> <p>Highly skilled lower cost talent pool has helped the client significantly improve their margins across service lines which includes accounting, risk advisory, assurance and valuation services.</p>	PROFITABILITY DEPENDABLE AND SCALABLE TEAM

Overall Business Impact

Pierian team partnered with the client to identify avenues for process standardization and improvements, access to high quality and competent talent pool. This not only resulted in reducing their cost and optimizing their processes but also helped in achieving high business growth due to a dependable team.

About us

Since its inception in 2002, Pierian has moved from strength to strength, building newer capabilities powered by its unique DISTIL Approach. Today, Pierian stands tall as the knowledge-centric consulting and solutioning partner.

Over the years, our dynamic team has worked with some of the Fortune 500 Companies and innovative start-ups in the wide areas of its expertise, spanning diverse industry verticals. We support our clients in working smarter and achieving accelerated growth through process transformation, digital technology enablement, and analytics-driven business insights.

Information about how Pierian collects and uses personal data can be provided by our executives. For more information about our organization, please visit our website.

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