

Ranked as the Worlds most admired Company for successive years, the client is a global leader in payroll outsourcing services.

With around 600,000 clients world-wide, client's basic idea behind the expertise it holds is simplicity & automation. It chose Pierian to be its preferred in-country partner for its whole of Middle East Region.



Key Challenges



Human Capital

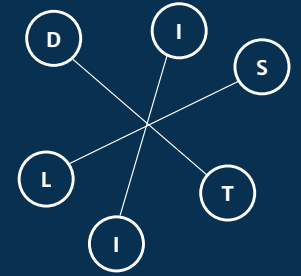
The client needed reliable In-country partners to manage Payroll & related compliances of its clients.



Competency and Cost optimization

Limited access to SME (Subject Matter Experts) across multiple countries in the ME region led to increased the cost of operations and thus rendering difficult to remain competitive.

The Pierian Edge



Team Pierian partnered very closely with the client to deliver the following:

- Built a dedicated Payroll team and Payroll treasury infrastructure to handle Middle East region clients
- Understood the in-country payroll regulations of the geographies offered by the client and its subsequent impact on service delivery.
- Enhanced customer experience due to high quality and timeliness in deliverables



Preferred In-country Partner for Middle Eastern region taking responsibility for not just payroll processing and local compliance, including treasury function.

| Key Outcomes | Areas of Impact |
|---|---|
| Reliable In-Country Partner Pierian team's capability to align to various country's payroll regulations and adaptability to roll out client's global HRMS platform. | OPERATIONAL EXCELLENCE SINGLE POINT OF CONTACT MULTI-COUNTRY PAYROLL |
| Improved Quality & Timelines Pierian team aligned to the client's service delivery model to achieve and manage a high level of quality thereby, drastically transform their delivery timelines. | MULTI-LOCATION PAYROLL DISBURSEMENT AND COMPLIANCE SINGLE TIME-ZONE OPTIMIZED TEAM BETTER END CLIENT SERVICE DELIVERY |

Overall Business Impact

The client could reduce its operational costs which enabled it remain cost-competitive. This led to the client choosing Pierian as its Preferred Partner for Middle East locations. It also enhanced customer experience due to high quality and timeliness in deliverables

About us

Since its inception in 2002, Pierian has moved from strength to strength, building newer capabilities powered by its unique DISTIL Approach. Today, Pierian stands tall as the knowledge-centric consulting and solutioning partner.

Over the years, our dynamic team has worked with some of the Fortune 500 Companies and innovative start-ups in the wide areas of its expertise, spanning diverse industry verticals. We support our clients in working smarter and achieving accelerated growth through process transformation, digital technology enablement, and analytics-driven business insights.

Information about how Pierian collects and uses personal data can be provided by our executives. For more information about our organization, please visit our website.

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