

One of the world's largest engineering, procurement and construction firm that provides expertise in designing, building, and operating onshore and offshore facilities for exploration and drilling of Oil and Gas

Ranked as the World's most admired Company for successive years, the client is a leader in business outsourcing services, analytics and compliance expertise; With around 600,000 clients world-wide, client's basic idea behind the expertise it holds is simplicity & automation. It chose Pierian to be its preferred in-country partner for its whole of Middle East Region.



Key Challenges



Human Capital/Talent/HR

The rapid scale-up in operations generated a need for identifying and tracking top KPIs for both the business heads and the CxOs of the organization



Process

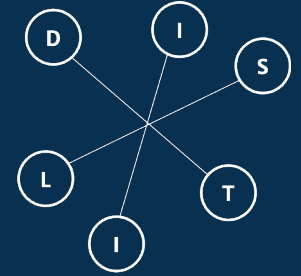
Large-scale disparate operations generated complexity in processes.



Finance

Disparate processes and limited access to talent skyrocketed the cost of operations.

The Pierian Edge



Team Pierian partnered very closely with the Client to deliver the following:

- Digital Intelligence platform solution using Microsoft Power BI that provides various dashboards and KPI's across the business transactions with data sourced from multiple applications that are used across Client's Business Processes.
- Over 500 KPI's and 100 dashboards & reports have been delivered to various users across the organization. In addition, functionality to download the data for further analysis has also been provided.
- The dashboards covered the following areas:
 - Workforce Management, Project Cost & Effort
 - Payroll Analysis, Financial Performance
 - Business & Market Analysis, Treasury
 - Training Statistics, Air Travel Analytics
 - Capital Projects and Project Status Summary

Started with 2 resources in 2006, today our dedicated team of 30, form the back bone of the clients delivery

Key Outcomes	Areas of Impact
<p>Functional performance analysis</p> <p>Pierian’s consulting team show and tell approach helped client’s functional heads to understand the performance of their functions measured using well defined KPIs. Persona driven KPIs helped different levels in a function focus on their key performance areas.</p>	<p>CRM, Human Resources, Resource utilization, Project Management, Unit and Group finance.</p>
<p>Time to Reporting and analysis</p> <p>Pierian’s services team deployed an efficient data management solution to achieve timely reporting and analysis of Organizational metrics.</p>	<p>CRM, Human Resources, Resource utilization, Project Management, Unit and Group finance.</p>

Overall Business Impact

Board and CxOs could get an integrated view of organizational performance in a timely manner which helped the client take informed business decisions. A foresight into key performance levers like future revenues, project profitability and resource utilisation helped the customer plan for the future.

About us

Since its inception in 2002, Pierian has moved from strength to strength, building newer capabilities powered by its unique DISTIL Approach. Today, Pierian stands tall as the knowledge-centric consulting and solutioning partner.

Over the years, our dynamic team has worked with some of the Fortune 500 Companies and innovative start-ups in the wide areas of its expertise, spanning diverse industry verticals. We support our clients in working smarter and achieving accelerated growth through process transformation, digital technology enablement, and analytics-driven business insights.

Information about how Pierian collects and uses personal data can be provided by our executives. For more information about our organization, please visit our website.

www.pierianservices.com | info@pierianservices.com

