

## The client is a leading Global networking solutions provider.

They develop, manufacture and supply telephony, data, video, construction, rebuild, and maintenance equipment for the broadband communications industry worldwide.



## Key Challenges



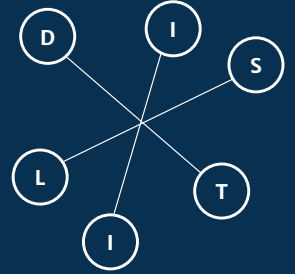
### Human Capital

The rapid scale-up in operations required skilled professionals and SMEs to manage the Supply Chain and Procurement Operations and provide analytics as well.



### Process

- Ineffective Supply chain processes
- Inefficient Business processes
- Supplier Management & Customer expectation
- Maintaining Quality & Risk mitigation
- Transactional reports



## The Pierian Edge

Team Pierian partnered very closely with the client to deliver the following:

- Built a dedicated Business Services team with the required skill-sets in Supply chain domain to address the challenges
- Efficient Supply chain processes to help operate at peak performance
- Setup effective RMA support team to enhance improved customer satisfaction
- Deployed dedicated analytics team to publish reports on spend, savings and rebate
- Timely and accurate publishing of transactional reports – Inventory, Shipping, Open Orders, Demand & Forecast, etc.

## A dedicated Business Services team is now working with the Client

Key Outcomes	Areas of Impact
<p><b>Improved Strategy and Growth</b></p> <p>The execution of efficient supply chain processes (including business processes and insights, data engineering, reports, analysis) made favorable contributions to client return on assets, margin, improved customer service and competitive advantage while generating more reliable metrics to measure performance, foresee trouble spots and mitigate risks.</p>	<p>SUPPLY CHAIN MANAGEMENT   BUSINESS ANALYTICS   CUSTOMER SERVICE   SUPPLIER MANAGEMENT   KEY BUSINESS DECISION</p>

### Overall Business Impact

Our Business services team partnered with the client to identify avenues for process standardization, improvements and automation. This resulted in reducing overhead cost and inventory, improved visibility & data analytics that helped achieve a high level of operational excellence.

## About us

Since its inception in 2002, Pierian has moved from strength to strength, building newer capabilities powered by its unique DISTIL Approach. Today, Pierian stands tall as the knowledge-centric consulting and solutioning partner.

Over the years, our dynamic team has worked with some of the Fortune 500 Companies and innovative start-ups in the wide areas of its expertise, spanning diverse industry verticals. We support our clients in working smarter and achieving accelerated growth through process transformation, digital technology enablement, and analytics-driven business insights.

Information about how Pierian collects and uses personal data can be provided by our executives. For more information about our organization, please visit our website.

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